viettel construction



















PROFILE

Viettel Construction Joint Stock Corporation





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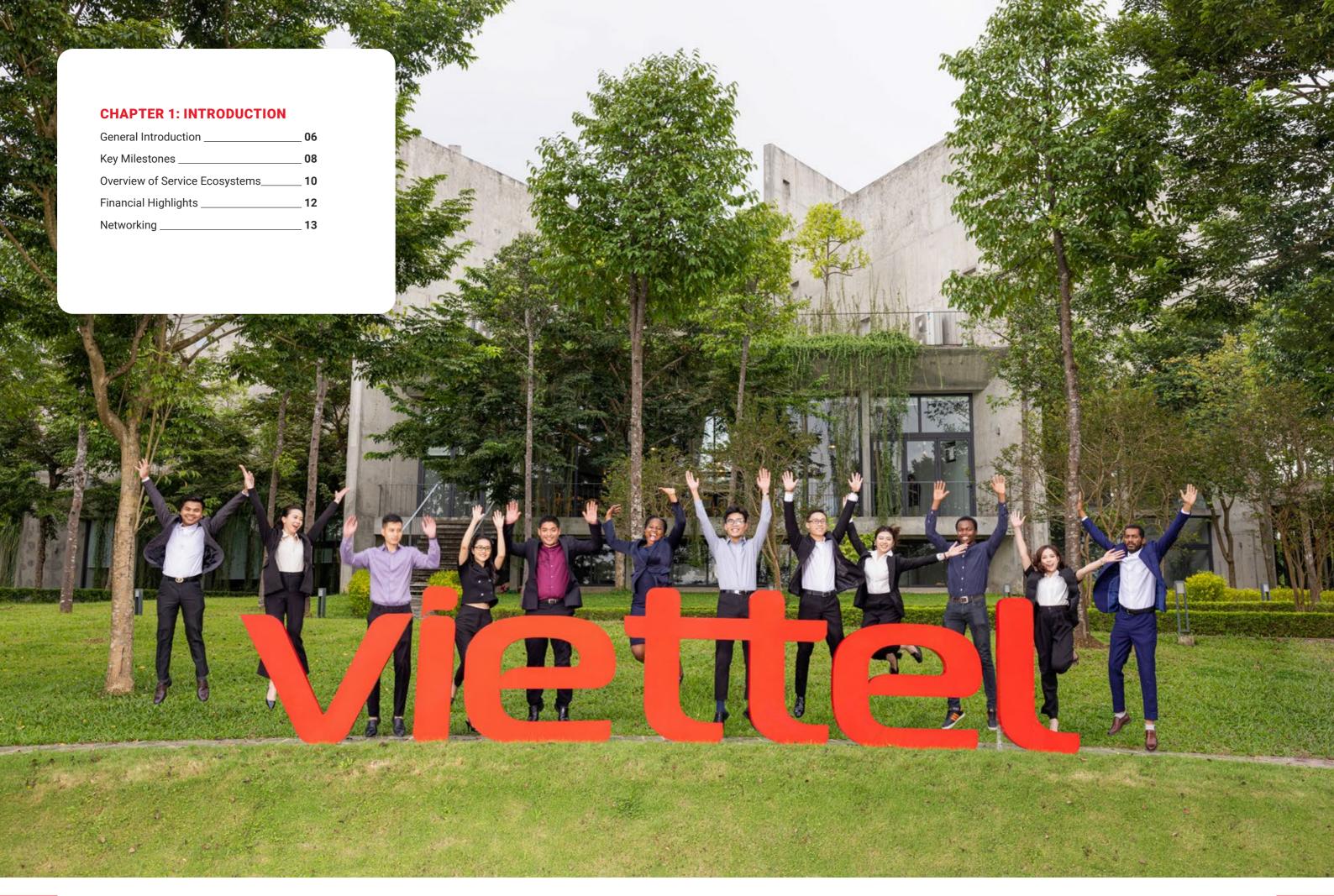
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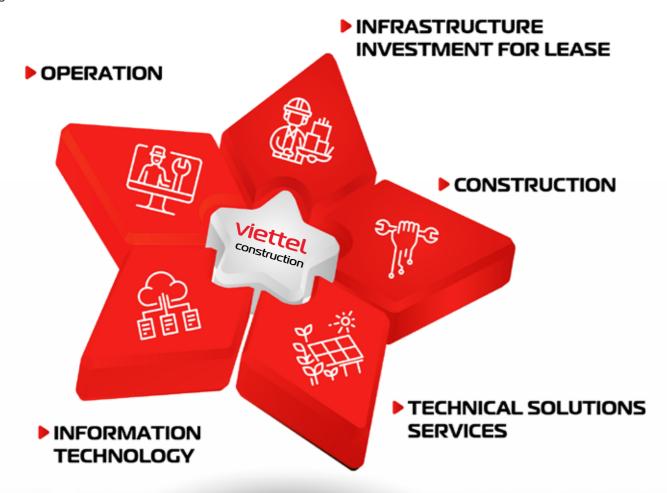
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GENERAL INTRODUCTION

Viettel Construction Joint Stock Company was established on October 30, 1995, is an important member of the Viettel Military Industry and Telecommunications Group ecosystem.

Viettel Construction has a workforce of over 11,000 highly qualified personnel, along with a quality management system that meets ISO standards, spanning all 63 provinces and cities across the country and two foreign market companies. Viettel Construction is the leading provider of technical services in Vietnam through 5 main strategic business fields:



After 30 years of operation, Viettel Construction has built a telecommunications infrastructure network in Vietnam with over 50,000 base stations and 320,000 km of fiber optic cables (equivalent to 8 times around the Earth), covering 100% of Vietnam's

territory, including coastal islands and remote areas. Additionally, it is also involved in building telecommunications infrastructure in 10 countries across Asia, Africa, and the Americas



VISION

Become the most effective investor, operator and provider of smart products and services.



MISSIONS

Promote industrial revolution 4.0 to businesses and households.

Providing services on the basis of professional techniques, high quality and competitive costs at global scale.

- **Profession**
- **High Quality**
- **Competitive Cost**



VIETTEL CORE VALUES

- 1 Practicality is the standard for testing truth
- 2 Growth comes through challenges and failures
- 3 Quick adaptation is a competitive advantage
- 4 Creativity is the essence of vitality
- 5 Systemic thinking
- 6 Combining Eastern and Western approaches
- 7 Tradition and the soldier's way of doing things
- 8 Viettel is a shared home



KEY MILESTONES

- Established the Construction Enterprise responsible for the construction of foundations and the installation of antenna towers domestically and internationally.
- ▶ Revenue reached 28 billion VND, accounting for ²/₃ of Viettel Group's revenue.
- Received a Certificate of Merit from the Ministry of National Defense.

- Renamed to Viettel Construction Company.
- ▶ In 2006, transitioned to independent accounting with the new trading name "Viettel One Member Limited Liability Construction Company."
- ➤ Completed the construction of over 30,000 BTS stations. In December 2007, began network construction in Cambodia.
- ► Achieved the title of "Victory Unit" for five consecutive years.
- Awarded the Third Class Labor Medal.

- In 2010, focused on building the Viettel 3G network infrastructure, becoming the largest telecom operator in Vietnam.
- On January 15, 2010, transformed into Viettel Construction Joint Stock Company.
- ▶ In 2011, organized a workforce for network construction in Haiti.
- In 2014, established three foreign market companies: Cameroon, Burundi, and Tanzania.
- ▶ In 2015, received business licenses in Laos and Myanmar.
- Awarded Certificates of Merit from the Ministry of National Defense, the Prime Minister, and the Second Class Medal for National Defense

- ▶ Operated across five strategic business pillars.
- ▶ Revenue in 2020 reached 6.381 trillion VND ~ 106% of the plan; Profit reached 274 billion VND ~ 136% of the plan.
- ➤ Awarded the First Class Medal for National Defense, the Gold Award at the International Business Awards 2020, the People's Choice Stevie Awards 2020, and ranked in VNR500.
- ▶ In 2022, Viettel Construction officially listed on the HOSE stock exchange while successfully maintaining its position as the number one TowerCo in Vietnam to this day.
- ➤ Viettel Construction aims to achieve 16 trillion VND by 2025 and 30 trillion VND by 2030.
- ► Achieved a maturity rating of 5/5 according to TMForum standards.
- ▶ Awarded the title of Labor Hero.







- 1. Leasing of BTS tower infrastructure.
- 2. Leasing of transmission, energy, and IoT infrastructure.
- 3. In-building coverage for buildings.
- **4.** Construction and installation of telecommunications infrastructure.



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- 1. Construction, building, and completion of B2B project works: urban areas, factories, office headquarters, administrative agencies, schools, etc.
- 2. Complete house construction and interior finishing for B2C customers.
- **3.** Construction of technical and transportation infrastructure.



- **1.** Installation, operation, and optimization of telecommunications infrastructure.
- **2.** Operation and maintenance of telecommunications infrastructure.



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- 1. Construction, installation, and supply of materials for solar energy, ICT, and electromechanical systems.
- **2.** Construction, installation, and supply of materials for Smarthome and Smart City systems.
- 3. Provision of electronic devices and household appliances.
- **4.** Operation and maintenance of systems, technical infrastructure, and electrical equipment for households and businesses.



- 1. Consulting on digital transformation for businesses.
- 2. Implementation and operation of IT exploitation.
- 3. Outsourcing services for information technology solutions.
- **4.** Provision of management software and business support for enterprises.

FINANCIAL HIGHLIGHTS

1. ASSET 2. EQUITY **Unit: Million USD** Unit: Million USD 80.2 72.9 66.0 279.9 52.9 278.9 2021 2022 2023 2024 3. NET REVENUE **Unit: Million USD** 244.3 492.9 455.6 381.7 300.3 2022 2023 2024 4. BEFORE TAX PROFIT **Unit: Million USD** 159.8 26.2 26.0 23.0 19.0

2024

2022 2023

2021

NETWORKING

Viettel Construction has 11,000 highly-qualified employees who are experienced and capable of providing technical services and operating in 63 provinces and cities (including islands and border areas) and 2 countries overseas.



2021 2022 2023 2024



Design consultancy, renovation and repair, construction of houses

Interior finishing and equipment installation

Consulting, designing and electronic and household equipment installing

Wifi and Camera Solutions









BUSINESS TO CONSUMER SOLUTIONS



ENCLOSED SERVICE ECOSYSTEM











Solar Care Services



Home Care Services



Design consultancy and installation of solar energy equipment



Smart Home

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B2C CONSTRUCTION SERVICES | AIOHOMES

With experience in constructing thousands of villas, townhouses, shophouses in large real estate projects, Viettel Construction provides civil construction services for individual customers, creating homes all over the country. We are proud to have a team of more than 500 highly qualified architects and engineers.

By 2024, Viettel Construction has constructed more than 4,000 houses, covering 100% of districts across the country. Currently, Viettel Construction's civil construction service is a reliable choice of customers in 63 provinces and cities.

XÂY NHÀ TRỌN GÓI CAM KẾT 3 CHUẨN





Commitment to incur no costs.

100% of buildings reach ISO 9001: 2015 standards.

24/7 camera system ensures construction progress according to the signed contract

SERVICES PROVIDED



DESIGN CONSULTANCY



FULL PACKAGE CONSTRUCTION SERVICE



INTERIOR COMPLETION



SMART HOME SOLUTIONS

ATTRACTIVE OFFERS PROMOTION WHEN CHOOSING US

viettel construction



▶ Free house design and consultancy (applied to construction and completion package).



► Concessional gifts accompanied with annual promotion programs.



▶ 10-20% discount on the cost of installing appliances when completing the house construction (air conditioner, refrigerator, camera, wifi,...).

2000+ projects have been completed separately in 2024

VARIABLE STYLES OF ARCHITECTURE ARE BUILT AND PERFECTED

"Full package construction service" is not just building a house, it's building a living space. Together with Viettel Construction, enjoy the convenience, modernity and smartness in every rhythm of life.

3-4 FLOOR HOUSE DESIGNS









2 FLOOR HOUSE DESIGNS





1 FLOOR HOUSE DESIGNS







INTERIOR DESIGNS









TECHNICAL SOLUTIONS SERVICES

INTEGRATED SOLUTIONS | AIOSMART

Viettel Construction has a mission of "Create a New Life" for Vietnamese people to get better and better with many modern experiences. We provide families with smart device solutions with leading technology products, helping them have more time to enjoy their life.

OUR COMMITMENT:



01 ► INTEGRATED HOME SOLUTIONS AND AIOSMART DEVICES

With the business development motto "ALL IN ONE - Multi-service, one-touch", Viettel Construction distributes a variety of essential household products such as washing machines, refrigerators, televisions, and air conditioners,... from prestigious domestic and international brands (Midea, Elextrolux, Daikin, MDV, Carrier, Ariston, Philips, Bluestone, Pentair, Kalite, Rapido, Bear, Gume, Kailie, Kangaroo....).

Sales staff are present in 63 provinces (including staff, distribution agents, and sales collaborators), therefore Viettel Construction can meet the all-consuming needs of Vietnamese families.



Besides, AIOSMART is a range of household appliances that have been exclusively developed and manufactured by Viettel Construction. This is the latest product line in the ALL-IN-ONE ecosystem with the criteria of bringing convenience and meeting all the needs in the daily lives of Vietnamese families.

AIOSMART are designed to meet the requirements of modern homes:

- ▶ Modern simple design
- ▶ Utility products, meeting multi-needs with multi-
- ▶ High durability, minimum warranty of 2 years

AIOSMART product set includes:

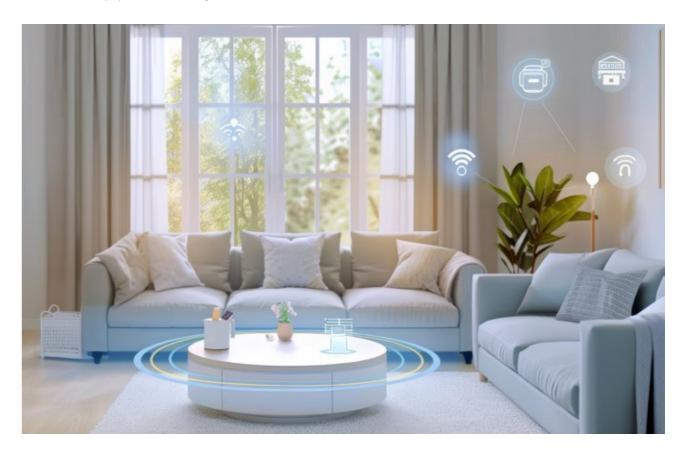
- ▶ Double induction cooktop single induction cooktop
- ▶ Pressure cooker High-frequency rice cooker stainless steel cooker
- ► Super-speed electric kettle
- ▶ Headlight sets solar streetlights

02 ► SMART HOME

With modern smart home solutions, customers will be able to control the home remotely (whether at work, traveling, ...) through an internet-connected smartphone. That helps the house owners reduce the number of normal actions, and improve quality and experience of life.

► Control lighting, air conditioning, water heater, and electrical equipment from anywhere.

- ▶ Lock and open the door automatically.
- ▶ Save money on your monthly electricity bill.
- ▶ Control and monitor security systems.
- ▶ Voice communication with the devices.
- ▶ Help keep the connection with the family.
- ► Enjoy a smart, classy life.



03 ▶ ICT

A 24/7 comprehensive system of wireless and local security solutions using modern technologies.



1. Connected equipment (wifi)

The wifi system solution covers every corner of the apartments/houses and accesses the internet in a snap.



2. Technology equipment

System of products supporting data storage such as HDD, memory card,...

04 ► M&E

Viettel Construction supplies, constructs and installs electromechanical equipment and solutions, with leading brands in the world such as: Daikin, Samsung, Panasonic, Electrolux, Sanyo, Toshiba... we create spaces. home, comfortable and safe work.

- ▶ Air-conditioning solutions.
- Water purification solutions.
- ▶ Solutions for light electricity, heavy power and lighting.
- ▶ Water supply and drainage solutions.
- ► Elevators.

THE ADVANTAGES



05 ► ELEVATOR

Viettel Construction provides elevator solutions including: surveying, consulting, designing, installing, and comprehensive warranty and maintenance services. The joint venture elevator products will be imported from countries such as South Korea, Japan, Germany, and Italy.

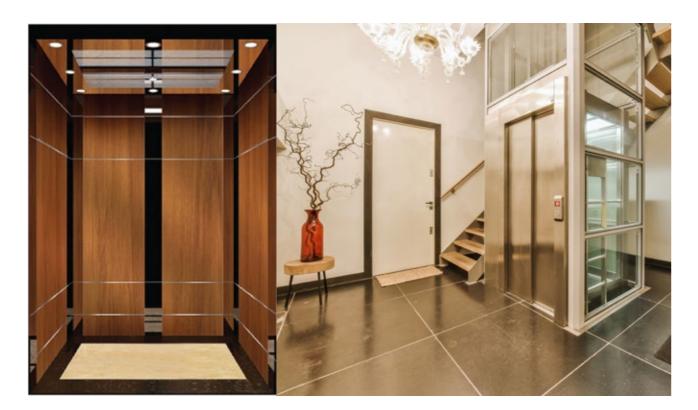
ADVANTAGES:

Free consultation for elevator installation solutions

A network of technicians and engineers across all 63 provinces nationwide

Genuine imported equipment

Free warranty and maintenance for 2 years



06 ► SOLAR POWER

Solar power solutions using natural light will help households save electricity costs, minimize national electricity overload, protect the environment and be a profitable source of investment for households when selling electricity to EVN.



Average cut 50-100% of electricity cost/month.



Payback only after 4-5 years.



Reduce greenhouse gas and ${\rm CO}_2$ emissions, water and noise pollution.



Investment and profit value from solar power system up to 25 years.

WE OFFER A COMPREHENSIVE SOLUTIONS





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TECHNICAL SERVICES | AIOSERVICE

The system of solutions to support households in the process of using the house, from warranty and maintenance of electronic equipment, refrigeration,... to the solar energy system.

- ▶ Modern technology of international standards.
- ► Technical staff with many years of experience and high expertise.
- ▶ Modern equipment and machinery system.
- Professional process fast prestige quality.
- ▶ Ready to serve customers 24/7.
- ► Competitive price in the market.

SERVICES PROVIDED:



01 ▶ HOME SERVICES

ELECTRICAL EQUIPMENT MAINTENANCE AND REPAIR

of the water filter



and maintenance



COMPREHENSIVE INSTALLATION, OPERATION, MONITORING, AND MAINTENANCE SERVICES FOR SOLAR ENERGY SYSTEMS





MONITORING SERVICE:

Actively monitor the system, detect hazards and plan maintenance activities.



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BUSINESS TO BUSINESS SOLUTIONS



INFRASTRUCTURE INVESTMENT FOR **LEASE**

- ▶ Leasing Telecommunications Infrastructure (BTS, transmission).
- ► Leasing Technology Infrastructure, IOT
- ▶ Leasing Smart Energy Infrastructure.



CONSTRUCTION

- Construction of Telecommunication Infrastructure.
- Construction of resorts and villas.



OPERATION

- ▶ Installing, operating and optimizing infrastructure: telecommunications network, information technology, solar energy.
- ▶ Technical operation services for businesses.
- ► Solar energy system operation services.



TECHNICAL SOLUTIONS **SERVICES**

- ► Solutions for supply and installation of M&E, home appliances (M&E).
- ▶ Solutions and services for monitoring, operating, and maintaining solar energy systems.
- ► Technology Solutions (ICT); Smart Building; Operations Management; Provide technical services for businesses.
- ▶ Maintenance and repair of office equipment.
- ▶ Operation and maintenance of telecommunications infrastructure.



INFORMATION TECHNOLOGY

- ► Consulting enterprise digital transformation.
- ▶ IT solution outsourcing service.
- ▶ IT deploying and operating service.
- ▶ Business support software solutions.
- ▶ ERP software solutions.

DEPLOYMENT CAPACITY

Accompanying many large projects across the country with investors VinGroup, FLC, WTO, VFI, Trung Nam, APEC Group, Danko Group, Nova Land, Flamingo, Deo Ca Group, EVN, CMC, VietinBank,...

Viettel Construction Corporation is gradually affirming its role and position in the fields of supply and internal capacity possessed.



11,000 qualified personnel across 63 provinces / cities.



16 years of civil construction experience, 30 years of telecommunication infrastructure construction and installation experience.



Application of modern



Applying IT and 5S activities to ensure progress and quality of



Applying ISO 45001:2018 occupational health and safety management system certificates and training in occupational safety during construction.



Licensing for the construction of buildings up to 30 floors.



Equipped with intelligent solutions in the apartments to provide a total solution system.



CONSTRUCTION **SERVICES**

- ▶ Guarantee policy with 05% of the project value for the investors to keep until 100% of the construction volume is accepted.
- ▶ All the construction works' quality are ensured, in case of failure to ensure quality, re-construction will be organized without any extra cost.
- ► Competitive price policy, ensuring profit for two parties.
- Payment and financial policies: Implementation of construction is accepted before the investor issues payment guarantee; payment could be divided in
- ▶ Personnel organization: 100% of construction site commanders are well trained and experienced Viettel Construction personnel, especially in implementing large-scale projects across the country.



SERVICES PROVIDED



INFRASTRUCTURE BUILDING

Traffic, drainage, auxiliary systems...



HOUSE BUILDING

Urban areas, offices, factories, warehouses,...



TECHNICAL INFRASTRUCTURE BUILDING

Mechanical and electrical system, telecommunications, information technology, smart infrastructure.

TECHNICAL SOLUTIONS SERVICES

INTEGRATED SOLUTIONS

Accompanying with the development trend of Industry 4.0, Viettel Construction brings a system of smart and safe solutions those help businesses increasingly develop and make the most effectively use of technology resources.

01 ► SOLAR ENERGY

8,000+ customers have been using the renewable energy power solution: rooftop solar power; solar lights of Viettel Construction. We are constantly striving to bring the best quality works, to meet the expectations of customers.



50-80%

Average cut 50 -80% of electricity cost/month.

► Cooling, value and aesthetics increasing for the buildings and houses.

▶ Reducing the impact of nature on the infrastructure of the works.

4-5 **YEARS**

Payback only after 4-5 years. **YEARS**

One-time investment, up to 25 years of returns

BUSINESS TO BUSINESS SOLUTIONS

Reduce greenhouse gas and CO2 emissions, water and noise pollution. Moving towards a Net Zero Future.

CHOOSE VIETTEL CONSTRUCTION - HAVE A RELIABLE PARTNER

System consultancy, survey and design.

Searching premise investment support.

Equipment supply, construction installation.

System operation and maintenance.

Consulting and supporting bank loans.

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02 ► SMART HOME

Viettel Construction Smarthome solutions bring you products, services, and unique smart technology solution packages to make your workspace smart and convenient.



2.1. SMART HOTEL SOLUTIONS

Smart hotel solutions are applied to help control hotel operations at all times, anywhere and ensure the quality of services that are always up to standard.

- ► Smart lighting control.
- ► Automatic curtain control.

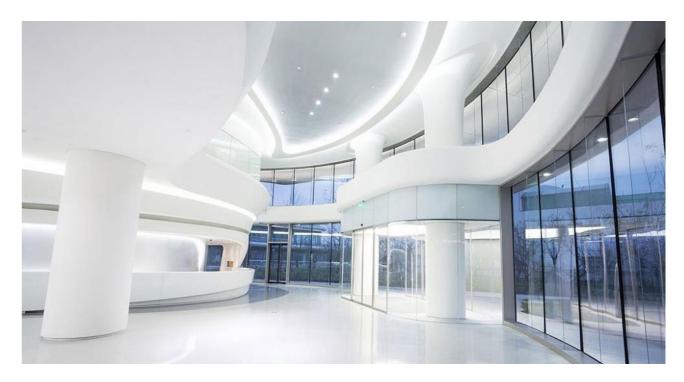
- ▶ Smart ventilation and air conditioner control to save electricity.
- ▶ Integrated housekeeping and do-not-disturb functions.
- ▶ Connect with the hotel management system: Transparent financial management.



2.2. BUILDING MANAGEMENT SOLUTIONS

BUILDING LIGHTING SYSTEMS

- ▶ Building lighting solutions.
- ► Corridor lighting solutions.
- ► Warning lighting solutions.



IPARKING SYSTEM AND PGS

- ▶ Control the in and out flows of vehicles with the chip card system.
- ▶ Identify number plates, monitor by camera system,...
- ▶ NetPos multipurpose card solution.
- ► CCTV.

- ► Traffic monitoring.
- ► Face Recognition.
- ▶ Software design.
- ► ELV light electrical system.
- ▶ Parking guidance system PGS vacant basement parking slot notice.



2.3. FACTORY AUTOMATION SOLUTIONS

The development of 4.0 technology and artificial intelligence has had a strong impact on businesses in production automation. Changing the production platform to automation and towards smart automation is important for businesses. Therefore, Viettel Construction offers business automation solutions that are suitable for factories with optimal cost efficiency and application.



03 ► ICT

- ► Connected devices (wifi):
- · Wifi marketing solution for resorts, hotels, cafes.
- · Solution for enterprise LAN, WAN server.
- · Network system solutions for hospitals, schools.
- · Network system solutions for factories,...
- ► Surveillance equipment (camera):
- · Smart city surveillance camera solution, multi-layer security surveillance and centralized surveillance at the central operating room for the stores/shops.
- · School security solutions.
- · Supermarket security solution.
- · Monitoring solutions for restaurants,...
- Applications and softwares (network sharing device, timekeeping device, face recognition monitoring device):
- · Video Conference Solution.
- · Unauthorized timekeeping prevention solutions.
- · Face recognition and analysis solution using Al.
- · Solution for IPTV.
- ▶ Technology equipment: a system of products supporting data storage such as HDD, memory card,...



04 ► M&E

Viettel Construction supplies electromechanical solutions and installs equipment with leading electronic brands in the world such as: Daikin, Samsung, Panasonic, Electrolux, Sanyo, Toshiba ... we create comfortable safe home and work spaces.



- ▶ Water Purifier Solutions
- ▶ Solutions for light electricity, heavy power, lighting
- ▶ Water supply and drainage solutions
- ▶ Server room infrastructure solutions
- ▶ Elevator













TECHNICAL SERVICES

01 ► HOME SERVICES

Service maintenance, repair, installation and maintenance of refrigeration equipment, civil electricity for businesses.

Is a service package for equipment maintenance and repair for businesses. From simple electrical systems to complex problems such as air conditioning systems, electricity and water, electronics,... Ensure stable operation, optimum productivity and cost savings for businesses.

BENEFITS OF THE SERVICE FOR BUSINESSES:

- ► Increase equipment life and durability
- ▶ Increased operating efficiency
- Energy saving
- ► Ensure user safety



02 ► SOLAR SERVICES

OPERATION, MONITORING AND MAINTENANCE OF SOLAR ENERGY SYSTEM

To increase the efficiency of solar panel production, we provide a comprehensive solar system care service for businesses.



SOLAR SERVICES SERVICE PACKAGES INCLUDE:

- ▶ Clean the battery panel
- ► Monitoring system
- ► Check, maintain and optimize the system
- ► Troubleshooting, repairing and replacing equipment and supplies
- ► Inverter rental



BENEFITS OF THE SERVICE FOR BUSINESSES:

- ► Save management and operating costs
- ▶ Prevention of fire and explosion, minimizing risks
- ► Collect solar energy efficiency and productivity



03 ► OPERATION SERVICES

Operation Services - Service of installation, maintenance, optimization of operation, troubleshooting of fixed broadband systems and mobile systems, transmission for businesses and governments, ensuring stable operation of the system., optimizing profits for customers is what the Viettel Construction team is aiming for.

OPERATION OF OPTICAL CABLE

1	Response to fiber optic communication
2	Maintenance, repair and consolidation of transmission network infrastructure

STATION OPERATION

- 1	Maintenance of telecommunications stations
1	Response to fiber optic communication
2	Maintenance, repair and consolidation of transmission network infrastructure
п	Operation and periodic maintenance of air conditioners and generators
1	Maintenance of the indoor unit
2	Outdoor unit maintenance
3	Check and maintain the compressor and gas circuit
4	Check and maintain the electrical system
5	Generator maintenance



NETWORK OPERATION



INFRASTRUCTURE INVESTMENT **FOR LEASE**



TELECOM INFRASTRUCTURE FOR LEASE

- ▶ Invest in leasing and acquiring infrastructure of telecommunications stations.
- ► Invest in leasing backup power for substations/master stations.
- ► Invest in leasing underground cables and hanging lights.
- ► Invest in leasing equipment to cover inbuilding buildings (DAS).

ENERGY INFRASTRUCTURE FOR LEASE

- ▶ Leasing solar energy infrastructure on the roof for buildings, businesses, warehouses.
- ▶ Leasing solar infrastructure for telecommunications stations/total stations.
- ► Leasing infrastructure for rent.

TECHNOLOGY INFRASTRUCTURE FOR LEASE

▶ Leasing IOT smart technology infrastructure for government agencies (surveillance cameras, outdoor wifi,...).



INFORMATION **TECHNOLOGY**

With a team of experts who have many years of experience and outstanding achievements in the field of Information Technology, Viettel Construction confidently accompanies with businesses on the challenging digital transformation journey. With the message: "Actively transforming, innovating to make a breakthrough", Viettel Construction would like to create a digital ecosystem - a place to actualise the aspirations of businesses. We have been researching and creating new technology solutions, optimizing all business activities and costs such



as: IT operation package for businesses; Customer Relationship Management software; Financial and Accounting Management Software, Warehouse and Asset Management Software, Payroll Software,...

01 ▶ CONSULTING AND IMPLEMENTING DIGITAL TRANSFORMATION FOR BUSINESSES

Digital transformation offers the opportunity to open up a new business model on a digital platform towards the goal of supporting enterprises to have outstanding development in the era of Technology 4.0. We provide the following digital transformation services:

- ▶ Review and assess the current digital maturity of an enterprise.
- ▶ Setting up Digital Strategy Digital Culture.
- ▶ Consulting, building equipment infrastructure and connection.
- ▶ Consulting, building operation procedures, KPI.
- ► Consulting, building data infrastructure.
- Consulting, building applications.

02 ► DEPLOYMENT IT INFRASTRUCTURE SERVICES

With 28 years of experience in deploying, operating telecommunication and information technology systems inside and outside the Viettel Group, we provide:



Consulting and deploying IT infrastructure for businesses





Business IT operation package



Maintaining stability, consolidating all activities to help businesses optimize costs of human resources. printed documents, ... at the same time, simplify and save time for all work processes. This is one of the important factors determining the survival of an enterprise.

03 ► ENTERPRISE MANAGEMENT SOFTWARE SOLUTIONS (ERP)



ERP software (Enterprise Resource Planning) or commonly understood as Enterprise Resource Planning System is the means and tool to support enterprises in management, evaluation and operation of activities, projects, personnel and resources:

- ▶ Financial and accounting management
- ► Asset warehouse management
- ▶ Payroll management
- ▶ Vehicle management
- ▶ Building corporate internal communication website

04 ► NHÓM GIẢI PHÁP PHẦN MỀM HỖ TRỢ KINH DOANH

The service is designed to solve all the "weak points" of businesses such as dispersed information, time and cost waste due to inappropriate manual processes that helps businesses quickly "integrate" in the period of digital transformation and make a breakthrough.

- ▶ Business management solutions for civil construction
- ▶ Project management software for the fields of construction, installation, and telecommunications
- Operational software for managing telecommunications, IT, IoT, and solar energy systems
- ▶ Unified AIO-Omnichannel multi-channel management software
- In-depth customer and market management software solution: Customer Market Insight
- ► E-commerce website/mobile app solutions
- ▶ Business Intelligence software solutions
- ▶ Cost-saving AI/RPA solutions that increase labor productivity: AI Agent, AI Assistant, AI OCR/TTS...



CHAPTER 3: REMARKABLE PROJECTS

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B2B/SMEs CONSTRUCTION

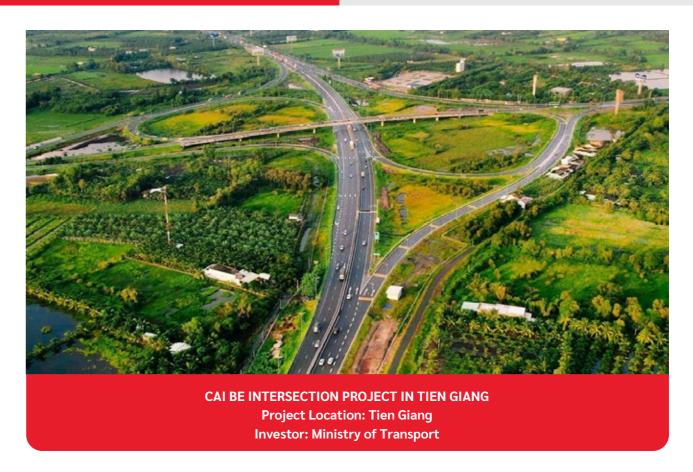
01 ▶ PUBLIC INVESTMENT PROJECTS

TECHNICAL INFRASTRUCTURE



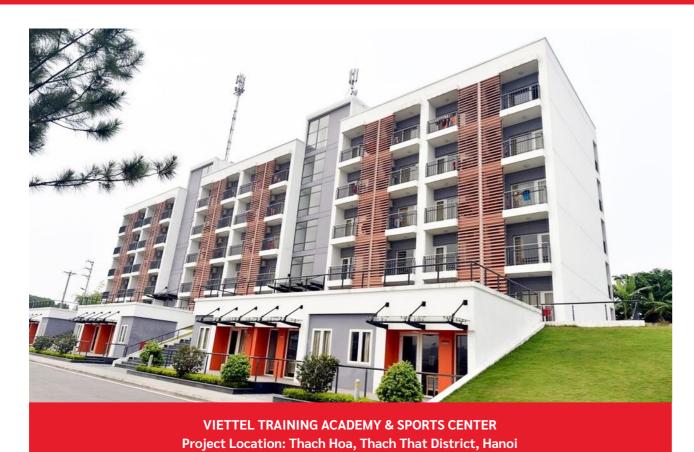
CONSTRUCTION OF PROVINCIAL ROAD 835B IN LONG AN **Project Location: Long An Investor: Project Management Board of Can Giuoc District**







01 ► PUBLIC INVESTMENT PROJECTS CIVIL CONSTRUCTION





Project Location: Nguyen Cao, Ninh Xa Ward, Bac Ninh

Investor: Project Management Board of Bac Ninh City

Investor: Viettel Group







Investor: People's Security University







- Project Location: Vung Tau
- Construction Scope: Technical infrastructure construction (land leveling, roads, stormwater drainage, wastewater drainage)
- Implementation Period: 09/2024 – 05/2026



AN DIEN ECO-RESIDENTIAL AREA Investor: Eco Pearl City Group Joint Stock Company

- Project Location: Hoa Binh
- Construction Scope: Technical infrastructure construction, including:
- » Land leveling
- » Roads and intersections with National Highway 6
- » Lake embankment, plot boundary retaining walls, project boundary retaining walls
- » Stormwater and wastewater drainage systems
- Implementation Period: 06/2024 – 11/2025



TRUNG MINH URBAN AREA Investor: Aqua City Hoa Binh Co., Ltd

- Project Location: Dinh Tri, Bac Giang City, Bac Giang Province
- Construction Scope:
- » Technical infrastructure construction
- » Structural construction and exterior finishing for 5 rows of townhouses
- Implementation Period: 03/2024 - 05/2025



BV BAVELLA LAC NGAN Investor: BV Land Joint Stock Company

- Project Location: Liem Chinh, Phu Ly, Ha Nam
- Construction Scope:
- » Technical infrastructure construction
- » Perimeter fencing
- » Security guardhouse
- » Roads, courtyards, and water infrastructure
- Implementation Period: 09/2023 - 03/2024



MENSA PRIVATE INTER-LEVEL SCHOOL Investor: AIKO Vietnam Co., Ltd.

- Project Location: Hanoi
- Implementation Period: 07/2021 - 08/2022



HOANG VAN THU URBAN AREA

Investor: Hoang Mai Urban Development Investment Joint Stock Company

- Project Location: Vinhomes Hung Yen, Nghia Tru, Long Hung, Van Giang, Hung Yen
- Construction Scope:
- » Reinforced concrete foundation structure, rough body construction, M&E preinstallation, waterproofing for 71 low-rise units (Phase 6,7)
- » Reinforced concrete foundation structure, underground M&E preinstallation, rough body construction, waterproofing, and flooring for 91 low-rise units (Phase 10,11)
- Implementation Period: 06/2022 – 09/2022



VINHOMES DREAM CITY HUNG YEN

Investor: Vinhomes Joint Stock Company – Hung Yen Branch

- Project Location: Xom Kem, Lam Son Commune, Luong Son District, Hoa Binh Province
- Construction Scope: Structural construction and exterior finishing for 55 villas (Phase 3 – 4)
- Implementation Period: 03/2023 - 02/2024



IVORY VILLAS & RESORT

Investor: Archi Reenco Hoa Binh Joint Stock Company

- Project Location: Fansipan Ward, Sapa Town, Lao Cai Province
- Construction Scope: Implementation of the lighting system for 150 hotel rooms



LADY HILL SAPA RESORT

Investor: Binh Tien Consumer Goods Manufacturing Co., Ltd. (Biti's)

- Project Location: Lao Cai
- Construction Scope:
 Structural construction
- Implementation Period: 01/2024 12/2024



SUBZONE 5A (PART OF URBAN SUBZONE NO. 5)
Investor: CDC Real Estate Investment Joint Stock Company

- Project Location: Nghe An
- Construction Scope: Lowrise residential construction, rough structure, and exterior finishing for 119 units
- ► Implementation Period: 08/2022 02/2023



VINH PARK RIVER
Investor: MBLand Holdings

- Project Location: An Van
 Duong New Urban Area,
 National Highway 49, Thuy
 Van Ward, Hue City, Thua
 Thien Hue Province
- Construction Scope:
 Structural construction,
 rough structure, and
 exterior finishing for 65
 townhouses (from LK12 to
 LK16)
- Implementation Period: 08/2022 09/2023



BGI TOPAZ DOWNTOWN
Investor: BGI Group Joint Stock Company

- Project Location: Cam Chau
 Ward, Hoi An City, Quang
 Nam Province, Vietnam
- Construction Scope:
 Architectural finishing for
 Con Ba Xa Resort Project
- Implementation Period: 12/2023 10/2024



NAMIA CON BA XA
Investor: HG Investment Joint Stock Company (HG Holdings)

- Project Location: Dak Lak
- Construction Scope: Planning and execution of construction for Tesla and Cantana townhouses (35 units in Tesla Block 02 & Cantana Block 01)
- Implementation Period: 02/2023 - 08/2024



SUOI XANH COFFEE CULTURE ECO-URBAN AREA Investor: Trung Nguyen Investment Joint Stock Company

- Project Location: An Dong Ward, Hue City, Thua Thien Hue Province
- Construction Scope:
- » Package 1: Completion of the rough structure for 60 lowrise houses
- » Package 2: Completion of the rough structure for 108 low-rise houses
- » Supply and installation of aluminum and glass doors for 168 shophouses
- Implementation Period: 11/2023 – 03/2025



AN CUU GALLERIA Investor: IMG Hue Joint Stock Company

Project Location: An Giang Implementation Period: 03/2022 - 05/2022



PHUC AN ASUKA CHAU DOC Investor: Tran Anh Real Estate Business Joint Stock Company

- Project Location: New coastal urban expansion, Northwest Rach Gia City, Kien Giang Province
- Construction Scope: Construction and completion of 20 townhouse units in Lot C8 (58-77), including electrical and plumbing systems
- Implementation Period: 08/2023 - 04/2024



SOCIAL HOUSING - NORTHWEST URBAN AREA

Investor: Kien Giang Investment Consulting and Construction Group Joint Stock Company

- Project Location: Binh Hoa,Thuan An, Binh Duong
- Construction Scope:
 Structural construction
 and finishing works from
 foundation to roof for Block
 A & B
- Implementation Period: 08/2024 – 06/2026



ASXD RESIDENTIAL AREA – VIET SING ZONE 6
Investor: Binh Duong Business and Development Joint Stock Company

- Project Location: Ba Ria -Vung Tau
- Construction Scope:Exterior wall construction and plastering
- ► Implementation Period: 01/2024 07/2024



DOUBLETREE BY HILTON VUNG TAU HOTEL Investor: OSC - Duxton (Vietnam) Co., Ltd.



- Project Location: Phu Tho
- Construction Scope:
- » Glaze processing workshop
- » Finished product processing workshop
- » Manufacturing factory (foundation works)
- Implementation Period: 08/2024 10/2024

GRANITE TILE & GLAZED ROOFING TILE MANUFACTURING PLANT – PHASE 1

Investor: VNHome Group Joint Stock Company

03 ► FDI PROJECTS



- Project Location: Hung Yen
- Construction Scope: Repair and finishing works
- Contract Value: 7.3 billion VND
- Implementation Period: 02/2023 - 04/2023



ECOPARK DAESUNG INTERNATIONAL SCHOOL Investor: Ecopark Daesung International Education Co., Ltd.

- Project Location: Lao Cai
- Construction Scope: Kindergarten construction
- Contract Value: 1.4 billion VND
- Implementation Period: 05/2024 - 08/2024



TA CU TY COMMUNE KINDERGARTEN - BAC HA, LAO CAI Investor: Cargill Vietnam Co., Ltd.

- Project Location: Tien Giang
- Construction Scope: Renovation of the experimental farm dormitory
- Contract Value: 1.5 billion VND



C.P. VIETNAM LIVESTOCK JSC – TIEN GIANG BRANCH Investor: C.P. Vietnam Livestock Joint Stock Company – Tien Giang Branch

TECHNICAL SOLUTIONS SERVICES

INTEGRATED SOLUTIONS



Supply and installation of central air conditioning, heating, and ventilation systems
- Binh Tien Consumer Goods Manufacturing Co., Ltd.



Supply and installation of equipment, software, and communication channels - Building the technology platform for the smart city of Dien Bien Province



Completion of mechanical and electrical works for The project: Con Ba Xa Resort



Procurement and installation of HVAC air conditioning - Postal University of Posts and Telecommunications



Provision of surveillance camera system installation services - Major Technology Development and Equipment Joint Stock Company



Supply of tablets (TBVP) - Department of Education and Training of Kon Tum Province



Online sales management system DMS.ONE
- Hanoi Song Than Joint Stock Company



Supply and installation of routers for Viettel Post
- Viettel Post Joint Stock Corporation



Supply of equipment, fire prevention and fighting equipment - Kon Tum Provincial Forestry Sub-department



Air conditioning at Thu Dau Mot University (HVAC)
- Thu Dau Mot University

INTEGRATED SOLUTIONS

















TECHNICAL SERVICES

01 ► SOLAR SERVICES



Operating the solar system for **GreenYellow partners in 38 provinces** (100 MWP)



Operation of the solar power system for BCG - SP (28.5MWp)



Operating the solar system for SkyX Solar partners in 4 provinces (12 MWP)



Operating the solar system for HBM Long An **Investment Joint Stock Company** (6 MWP)



Operation, cleaning, and maintenance of Alcamax Packaging Manufacturing Co., Ltd. (Vietnam) (1 MWp)



Operating solar system for **VIETKING Import-Export Co., Ltd** (1 MWP)

02 ► HOME SERVICES



Regular maintenance of air conditioning every 2 months at Pharmacity pharmacies nationwide



Maintenance and servicing of all air conditioning units at HITC stations nationwide



Miraway Contract Chain: Cleaning and maintenance of automatic number kiosks at bank branches: MB Bank, TP Bank nationwide



Viettel Store Chain: Maintenance and servicing of air conditioning at Viettel Store shops and supermarkets nationwide



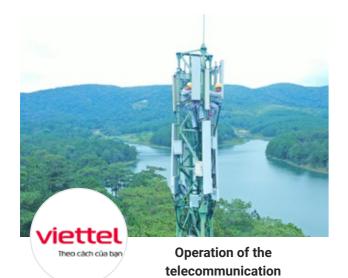
FPT Store Chain, FPT Long Châu: Maintenance and servicing of air conditioning at all FPT Store pharmacies and supermarkets nationwide



Apollo Chain: Maintenance and servicing of air conditioning at Apollo International Language Centers

NETWORK OPERATION

network for Viettel Group













INFRASTRUCTURE INVESTMENT FOR LEASE









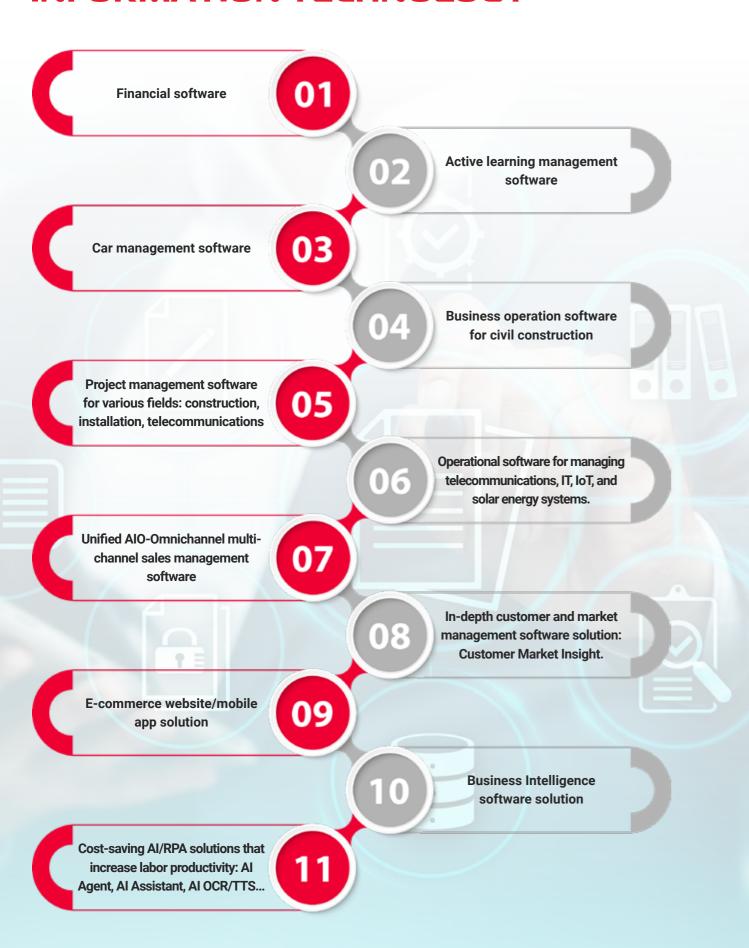


(100.000 m2)

Binh Duong



INFORMATION TECHNOLOGY





SUSTAINABLE VISION

Green transformation, ogeen growth and organized eveloping and are an amplications of the development process. Viettel construction identifies that a society, such as creating jobs, contributing to society, such as creating jobs, contributing to society, and a protecting the environment.

Viettel Construction is committed to bringing the best cuality products and services close to people a cross the country and around the world, viewing this as a not seem possibility in the new are building be tertified for each household and providing optimal solutions to every business, thereby creating prosperous values for society. This is also the long-term vision that Viettel Construction pursues, siming to achieve 1 billion USD by 2030, moving towards a path of happiness and sustainability in the future.

SUSTAINABLE WORKFORCE DEVELOPMENT

Focusing on the central factor of human resources, Viettel Construction takes care on each individual employee as the core in the process of building a growing business, as typical brand ambassadors in contact with customers and satisfying the following factors:



BUSINESS FOR SOCIETY

After completing well the country's duty to build telecommunications network infrastructure, Viettel Construction has continued to expand its business on the basis of engineering, applying science and technology to improve the quality of life in society.



In addition, Viettel Construction is currently promoting the activities of "Greening Vietnamese roofs" with a system of energy solutions such as rooftop solar power, solar lights, and wind power. With the goal of making best use of the endowed natural resources, minimizing the overload of the national electricity system and protecting the environment.

An enclosed Viettel Construction ecosystem is made of all solutions from design consultancy, construction, completion, installation of home equipment system to current solutions for businesses. All are for the purpose of helping improve the life quality of Vietnamese people day by day.





74 Viettel Construction Profile

CORPORATE SOCIAL RESPONSIBILITY









Beyond pioneering products and services that reshape lives across the nation, Viettel Construction embraces the 3P philosophy – People, Planet, and Profit – as the guiding star for its meaningful social endeavors: supporting colleagues, assisting disadvantaged children, implementing charitable projects in remote areas, building houses of gratitude, and renovating social works...

Through 4 main funds:

FUNDS Children Protection Fund:



- ▶ Support treatment costs for children with serious diseases and people in difficult circumstances.
- ▶ Grant scholarships, study equipment, build kindergartens and play grounds for children in mountainous, ethnic minority and remote areas.
- ► Subsidy for living in areas hit by natural disasters, floods and epidemics.

FUNDS Poverty Protection Fund:



▶ Supporting the poor to overcome difficulties to escape poverty, aiming to reduce poverty sustainably with the country.

FUNDS The Gratitude Fund:



- ▶ Viettel Construction supports the construction and renovation of houses, and visits individuals who have made contributions to the revolution or their families
- ▶ Renovates cemeteries and monuments, builds memorial steles inscribed with the names of martyrs.

FUNDS Labour Union Fund:



- ➤ Support and reward members with outstanding achievements in their work or in difficult circumstances in life.
- ► Support people in areas affected by rain, floods, and natural disasters.

76 Viettel Construction Profile 77



RISK APPETITE



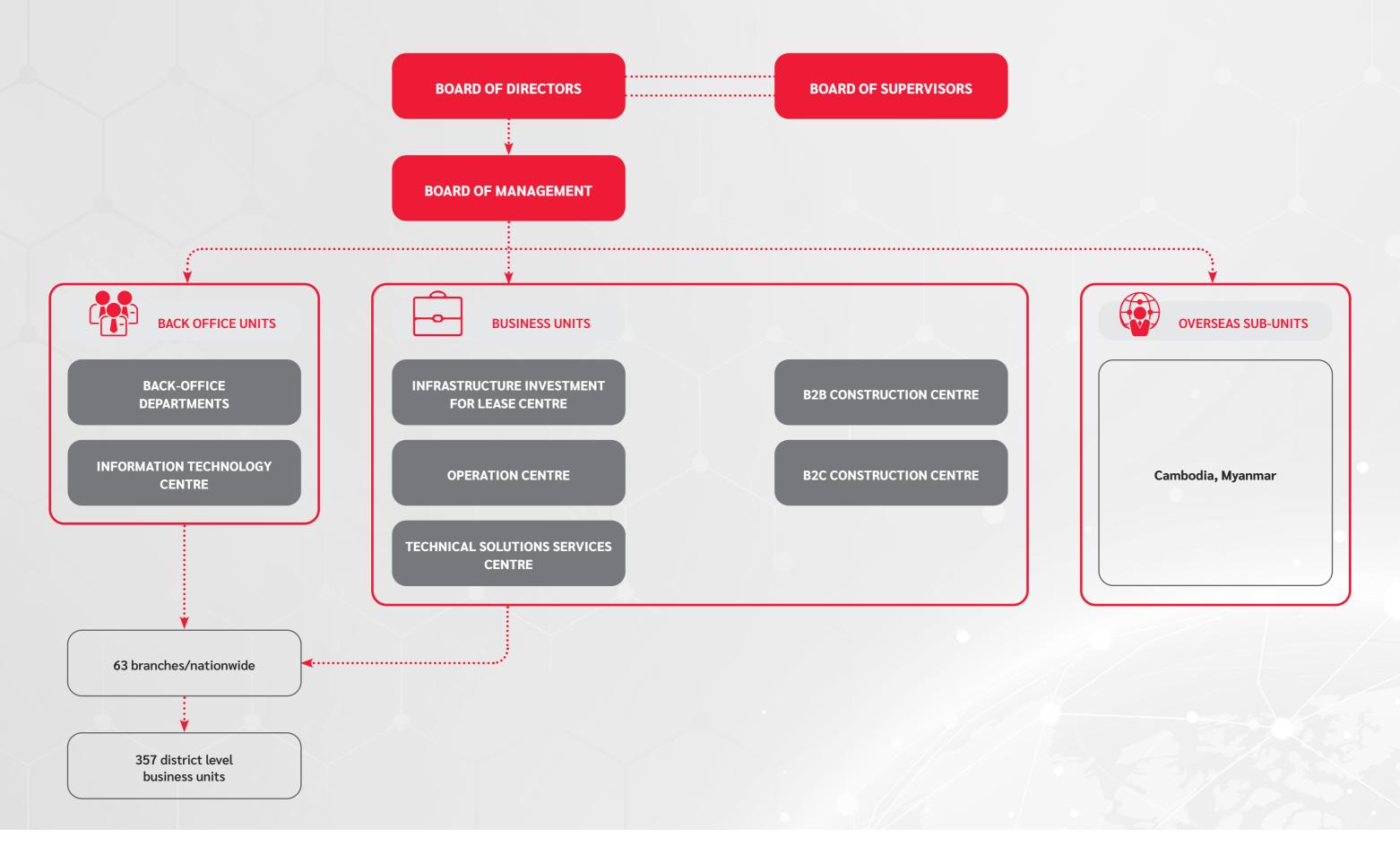
- Do not accept risks that negatively affect national defense, the environment, and society.
- Do not accept risks that could significantly damage the reputation and brand of the Corporation and the Group.
- Always strive to improve the quality of products and services, conduct transparent business, and ensure customer satisfaction and loyalty worldwide.
- Do not provide products or services to individuals under the age of 16.
- Minimize disruptions to business operations, especially with essential products and services.

- Do not accept risks related to cybersecurity that could lead to leaks of state secrets, loss of customer information, or damage to the reputation of the Corporation and the Group.
- Commit to complying with environmental laws currently in effect in Vietnam and in the countries and territories where the Group operates.
- Proactively assess and manage environmental risks to prevent and mitigate impacts on the environment.
- The Group is committed to adhering to the laws of Vietnam and those of the countries and territories within the scope of its operations.





ORGANIZATIONAL MODEL



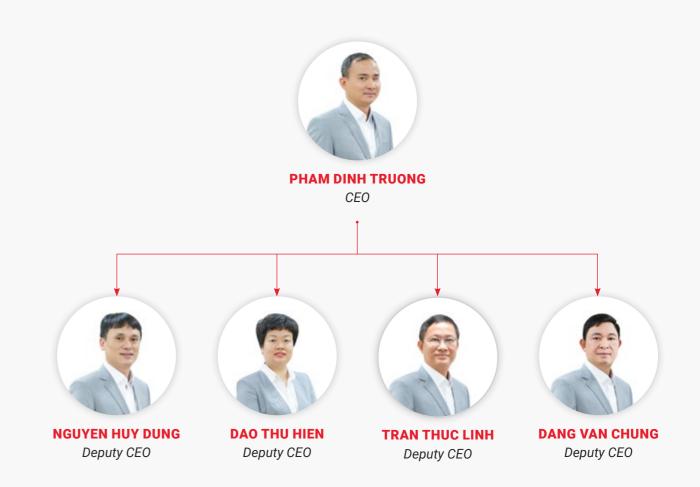
LEADERSHIP

BOARD OF DIRECTORS

DO MANH HUNG Chairman of the board **PHAM DINH TRUONG NGUYEN QUANG KHAI NGUYEN TAT TRUONG VU THI MAI** Member of the board Member of the board Member of the board Member of the board

BOARD OF SUPERVISORS NGO QUANG TUE MAITHIANH PHAM HONG QUAN Head of the board Member of the board Member of the board

BOARD OF MANAGEMENT





AWARDS - ISO

Based on business results continuously exceeding the annual plans, Viettel Construction is honored to take part in many domestic and foreign rankings and receive awards such as: Top 50 Best Growth Enterprises in Vietnam, Top 50 Excellent Profitable Enterprises in Vietnam, Top 500 Largest Enterprises in Vietnam, Top 50 Best Listed Companies in Vietnam, Excellent Digital Transformation Companies, Top 100 Best Places to Work in Vietnam,...



STATE ORDERS



FATHERLAND DEFENSE ORDER FIRST CLASS



FATHERLAND DEFENSE ORDER SECOND CLASS



LABOR ORDER THIRD CLASS

INTERNATIONAL AWARDS



Gold Award - Company of the year - Construction IT World Awards 2023 (Large) International **Business Awards 2023**



Bronze Award



Best Corporate Communications & Investors Relations Team 2023



Top 500 Largest **Companies in Southeast** Asia (Fortune 500)

DOMESTIC AWARDS



Top 50 Best Listed **Companies In Vietnam** 2023 (Forbes)



Top 3 MidCap stocks most loved by investors at the IR Awards 2023



Top 50 Public Companies in Vietnam



Vietnam Digital **Transformation Award 2023**



Vietnam Value 2024 - 2026



TOP 1 Best Employer in Vietnam in the field of architecture - construction



TOP 100 Vietnam Sustainable Enterprises **CSI 2024**



Make In Viet Nam 2024 (Ministry of Information and **Communications**)



TOP Industry 4.0



TOP 50 Best Growth Enterprises in Vietnam



TOP 500 largest enterprises in Vietnam



TOP 500 most profitable enterprises in Vietnam

IS0









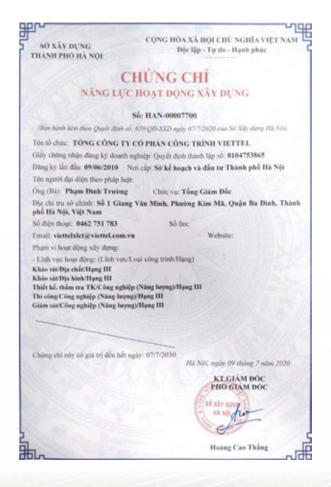


CERTIFICATES











PARTNERSHIPS















































































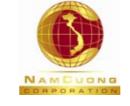


















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1800 9377

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**** 032 630 7777

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• 4 Hoang Van Thu, Thai Nguyen City, Thai Nguyen Province

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